

Enermet

Efficiency is what Enermet is all about - and efficiency is what sold Enermet on L10N Technology

The Business Challenge

The watchword for Enermet is efficiency. As the leading developer and producer of energy metering and control systems, Enermet is in the business of helping its customers get the most out of their energy investments. Enermet's solutions allow customers to efficiently manage and refine their use of energy.

Enermet expects just as much efficiency out of its own operations. The company's priority is

The priority is to provide high-quality, customer-oriented services in the global marketplace

to provide high-quality, customer-oriented services - only possible in the global marketplace with translation services that are flexible and accurate.

But with almost a half dozen different translation vendors, Enermet was suffering from poor coordination of work, a lack of control in translation costs, varying style of the translations and inconsistencies in terminology.

Enermet decided to solve these problems by placing all their translation business with one or two vendors. The company turned to L10N Technology (LT).

The LT Solution

Together, Enermet and LT provided a solution that was so efficient, Enermet decided to

award all of its translation business to LT exclusively. Enermet came to trust that LT's reputation as a high-quality service provider is the best guarantee that Enermet's requirements and needs will be met.

The LT solution for Enermet focuses on the following key components:

- **LT provides** high-quality translation services that take into account Enermet's high standards for accuracy.
- **LT offers** Enermet knowledge and competency in many languages.
- **LT helps** Enermet keep to a demanding schedule by providing flexible translation services and by meeting Enermet's deadlines.
- **LT actively** suggests changes to the translation process, based on hands-on experience and development of the working relationship with Enermet.

LT provides translation services for Enermet in a variety of languages. Source languages include Danish, English, Finnish, German, Norwegian, Portuguese, and Swedish. The target languages are Czech, Danish, English, Finnish, French, German, Norwegian, Portuguese, Slovak, and Swedish.

Translated texts include:

- Manuals, product descriptions, and fact sheets
- Marketing material
- Customer magazines
- Web sites

- Customer surveys and responses from customer surveys.
- Internal PowerPoint presentations
- Contracts.

The Customer Benefits

Enermet's original goal was to award their translation business to one or two vendors. In choosing only LT, they acknowledged that LT provides a solution that not only meets their needs, but also fulfills their expectations for customer service.

As a connoisseur of quality and efficiency, Enermet found a match in LT for its own exacting high standards. Enermet was especially impressed by the high quality of the translations and the quick turnaround and delivery that LT was able to offer on a consistent basis. The flexibility of the service was also highly valued, with LT demonstrating its ability to work well with demanding and tight schedules.

Efficiency, quality and control - that's what Enermet sells to its customers. That's what it found in LT as a translation partner.

To learn more, contact us at mcgcompany@naver.com
or find us on the Web at www.liontech.co.kr.